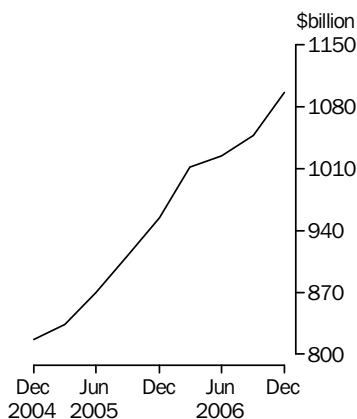




MANAGED FUNDS AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 27 FEB 2007

Total consolidated assets



KEY FIGURES

| CONSOLIDATED ASSETS | Dec Qtr 2005 | Sep Qtr 2006 | Dec Qtr 2006 |
|---------------------------|----------------|------------------|------------------|
| | \$m | \$m | \$m |
| Superannuation funds | 496 733 | 563 879 | 596 518 |
| Life insurance offices(a) | 197 369 | 203 227 | 209 467 |
| Other managed funds | 259 861 | 280 418 | 289 949 |
| Total | 953 963 | 1 047 524 | 1 095 935 |

(a) Investments by superannuation funds which are held and administered by life insurance offices are included under life insurance offices.

Note: See note on consolidation in Explanatory Notes, paragraph 10.

KEY POINTS

CONSOLIDATED ASSETS

- Total consolidated assets of managed funds institutions was \$1095.9b at 31 December 2006, an increase of \$48.4b (4.6%) on the revised September quarter 2006 figure of \$1047.5b.
- Consolidated assets of superannuation funds increased by \$32.6b (5.8%), public unit trusts were up by \$8.5b (3.7%), life insurance offices up by \$6.2b (3.1%), and cash management trusts up by \$1.0b (2.6%). Consolidated assets of common funds and friendly societies increased marginally on their September quarter 2006 figures.
- Investment in equities and units in trusts increased by \$25.7b (6.4%). Other increases were recorded in long-term securities, up \$6.4b (7.4%), assets overseas, up \$5.5b (2.4%), land and buildings, up \$4.1b (3.5%) and cash and deposits, up \$3.2b (4.3%). During the December quarter 2006, the S&P/ASX 200 rose 10.0%, the price of foreign shares (represented by the US S&P 500) rose 6.2% and the \$A appreciated against the \$US by 5.8%. In addition the 5 year Treasury Bond yield, averaged over the three months within the quarter, increased from 5.77% to 5.90%.
- Investment managers had \$1052.0b in funds under management at 31 December 2006, up \$50.3b (5.0%) on the revised September quarter 2006 figure of \$1001.8b. They managed \$750.4b (68.5%) of the consolidated assets of managed funds institutions.

INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Sawbhag Naidu on Canberra (02) 6252 5386.

NOTES

FORTHCOMING ISSUES

| <i>ISSUE (Quarter)</i> | <i>RELEASE DATE</i> |
|------------------------|---------------------|
| March 2007 | 30 May 2007 |
| June 2007 | 30 August 2007 |
| September 2007 | 29 November 2007 |



REVISIONS THIS ISSUE

There have been revisions in some series back to June 2006 as a result of quality assurance work undertaken with data providers.

SIGNIFICANT EVENTS

There are no significant events in this issue.

ROUNDING

Discrepancies may occur between sums of the component items and totals due to rounding.



ABBREVIATIONS

- \$b billion (thousand million) dollars
- \$m million dollars
- ABS Australian Bureau of Statistics
- APRA Australian Prudential Regulation Authority
- ATO Australian Taxation Office

Barbara Dunlop
Acting Australian Statistician

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TIME SERIES DATA

TIME SERIES DATA

Data available free on the ABS web site <<http://www.abs.gov.au>> from the Details tab of this Issue. Users may wish to refer to material available on the ABS web site <<http://www.abs.gov.au>> select Economy under Themes then Finance, then Finance Releases. include:

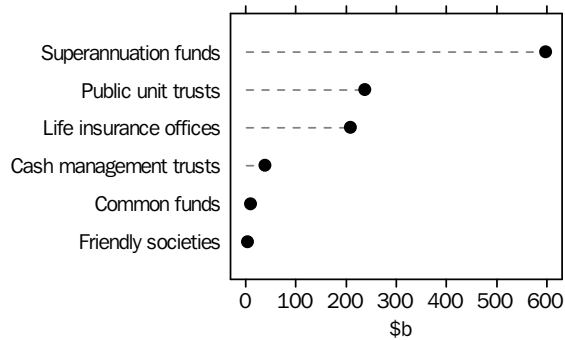
- longer time series of all tables contained in this publication
- additional tables as listed below:
 5. Friendly societies, unconsolidated assets, and liabilities
 9. Public unit trusts, total assets by type of trust, total assets by type of asset, liabilities and unit holders' funds, and financial operations
 10. Listed property trusts, assets, liabilities and unit holders' funds, and financial operations
 11. Listed equity trusts, assets, liabilities and unit holders' funds, and financial operations
 12. Listed mortgage trusts, assets, liabilities and unit holders' funds, and financial operations
 13. Unlisted property trusts, assets, liabilities and unit holders' funds, and financial operations
 14. Unlisted equity trusts, assets, liabilities and unit holders' funds, and financial operations
 15. Unlisted mortgage trusts, assets, liabilities and unit holders' funds, and financial operations
 16. Unlisted other trusts, assets, liabilities and unit holders' funds, and financial operations
 17. Cash common funds, assets, liabilities, deposits and withdrawals, and maturity dissection of assets
 18. Non-cash common funds, assets, liabilities, deposits and withdrawals
 19. Cash management trusts, number of trusts, financial operations and yields, liabilities, assets—detailed component, maturity dissection of assets

ANALYSIS

CONSOLIDATED ASSETS

By type of institution

At 31 December 2006, consolidated assets of superannuation funds were \$596.5b, up \$32.6b (5.8%) on the revised September 2006 figure. Consolidated assets of public unit trusts increased by \$8.5b (3.7%). Consolidated assets of life insurance offices increased by \$6.2b (3.1%), cash management trusts increased by \$1.0b (2.6%), and the assets of common funds and friendly societies increased marginally on their September quarter 2006 figures.



By type of asset

The major asset movements for the quarter were equities and units in trusts, up \$25.7b (6.4%), long-term securities, up \$6.4b (7.4%), assets overseas, up \$5.5b (2.4%), land and buildings, up \$4.1b (3.5%) and cash and deposits, up \$3.2b (4.3%).

Cross investment

The table below presents the unconsolidated, cross-invested and consolidated assets of managed funds by type of fund as at 31 December 2006.

| <i>Type of fund</i> | <i>Unconsolidated</i> | <i>Cross-</i> | <i>Consolidated</i> |
|------------------------|-----------------------|-----------------|---------------------|
| | <i>assets</i> | <i>invested</i> | <i>assets</i> |
| | \$m | \$m | \$m |
| Life insurance offices | 246 947 | 37 480 | 209 467 |
| Superannuation funds | 797 578 | 201 059 | 596 518 |
| Public unit trusts | 274 819 | 38 216 | 236 603 |
| Friendly societies | 6 907 | 2 812 | 4 095 |
| Common funds | 10 934 | 684 | 10 250 |
| Cash management trusts | 39 000 | — | 39 000 |
| Total | 1 376 185 | 280 251 | 1 095 935 |

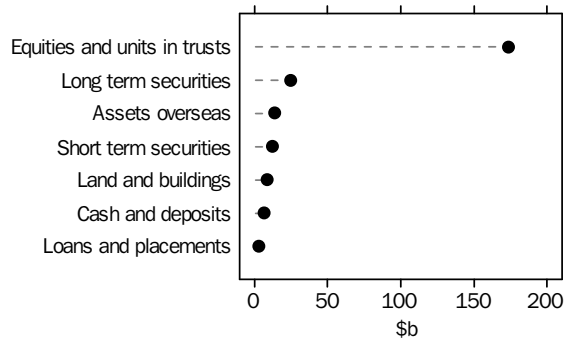
— nil or rounded to zero (including null cells)

ANALYSIS *continued*

UNCONSOLIDATED
ASSETS

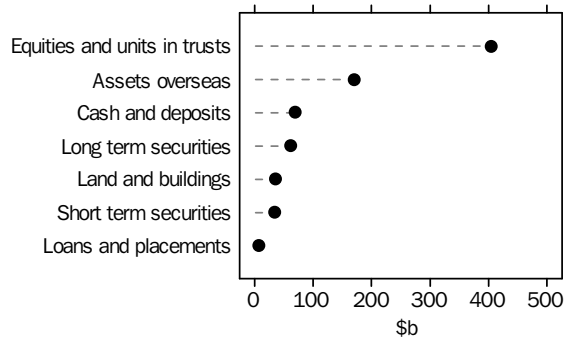
Life insurance offices

At 31 December 2006, the total assets of life insurance offices were \$246.9b, an increase of \$7.8b (3.3%) on the revised September 2006 figure of \$239.1b. The major increases were recorded in equities and units in trusts of \$8.1b (4.9%), other financial assets of \$1.0b (42.9%), short term securities of \$0.4b (3.7%) and land and buildings of \$0.2b (2.7%) Partially offsetting these were decreases in assets overseas of \$1.1b (-7.3%), cash and deposits of \$0.5b (-7.0%) and long term securities of \$0.3b (-1.4%).



Superannuation funds

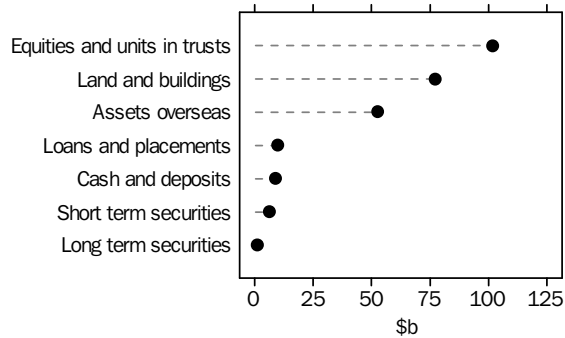
The total assets of superannuation funds held outside of life offices was \$797.6b at 31 December 2006, an increase of \$48.7b (6.5%) on the revised September 2006 figure. Major increases were recorded for equities and units in trusts of \$32.2b (8.6%), long term securities of \$6.3b (11.4%), cash and deposits of \$4.2b (6.3%), assets overseas of \$4.2b (2.5%), land and buildings of \$1.3b (3.8%), loans and placements of \$0.7b (10.8%) and short term securities of \$0.1b (0.3%). A decrease was recorded for other financial assets of \$0.3b (-2.7%).



ANALYSIS *continued*

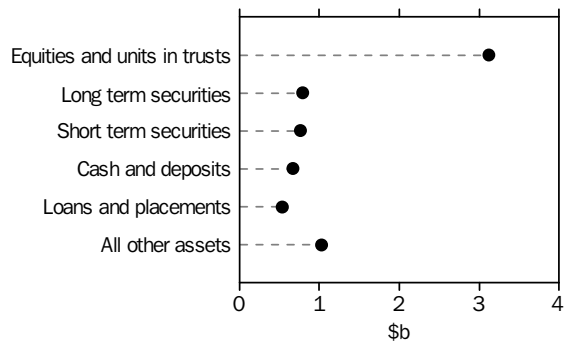
Public unit trusts

The total assets for public unit trusts was \$274.8b at 31 December 2006, up \$10.7b (4.1%) on the revised September 2006 figure of \$264.1b. The major increases were in equities and units in trusts, up \$5.6b (5.8%), land and buildings, up \$2.6b (3.4%), assets overseas, up \$2.3b (4.6%), other non-financial assets, up \$1.2b (9.9%), loans and placements, up \$0.5b (5.4%), short term securities, up \$0.4b (6.4%) and long term securities, up \$0.1b (4.6%). There were decreases in cash and deposits of \$1.2b (12.2%) and other financial assets of \$0.7b (-15.5%).



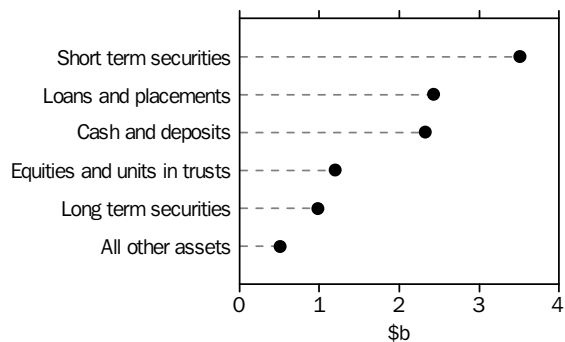
Friendly societies

Total assets of friendly societies was \$6.9b at 31 December 2006, up \$0.1b (1.9%) on the September quarter 2006 figure. The major increase was in equities and units in trusts, up \$0.1b (3.5%).



Common funds

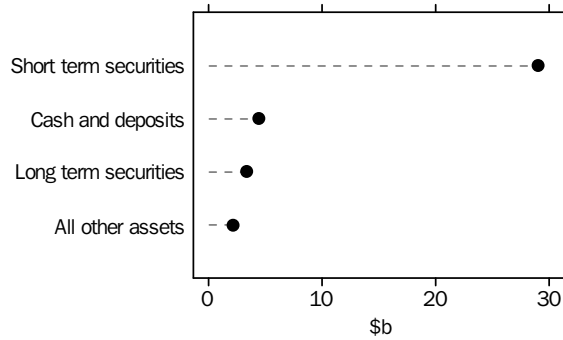
Total assets of common funds was \$10.9b at 31 December 2006, up \$0.2b (2.1%) on the September quarter 2006 figure. The major increase was in cash and deposits, up \$0.5b (29.4%) offset by a decrease in short term securities, of \$0.6b (-14.4%).



ANALYSIS *continued*

Cash management trusts

Total assets of cash management trusts was \$39.0b at 31 December 2006, up \$1.0b(2.6%) on the September 2006 figure of \$38.0b. Major increases were in short term securities of \$0.9b (3.2%), and long term securities of \$0.3b (10.7%). These were partially offset by a decrease in cash and deposits of \$0.3b (-6.6%).



INVESTMENT MANAGERS

Source of funds under management

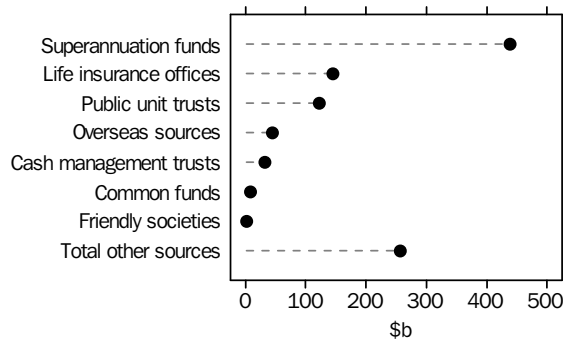
During the December quarter 2006 there was an increase in total funds under management by investment managers of \$50.3b (5.0%) on the revised September quarter figure, bringing the total funds under management to \$1052.0b.

The value of funds under management on behalf of superannuation funds increased by \$27.0b (6.5%), public unit trusts increased by \$5.5b (4.7%) and life insurance offices increased by \$4.8b (3.4%).

During the quarter, the value of funds under management on behalf of sources other than managed funds increased \$9.9b (4.0%). Of this, the largest increases were funds under management on behalf of other trusts, up \$7.2b (5.4%) and other sources, up \$2.1b (6.7%). These were partially offset by a decrease in funds sourced from other investment managers, down \$0.9b (-3.1%).

The value of funds under management on behalf of overseas sources was \$44.9b, an increase of \$2.5b (5.9%) on the revised September 2006 quarter figure.

The value of managed funds assets invested through investment managers was \$750.4b at 31 December 2006, representing 68.5% of the consolidated assets of managed funds.



1

MANAGED FUNDS, Consolidated assets, Amounts outstanding at end of period

| Institution/asset | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|------------------|------------------|
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Type of institution | | | | | | | | | | |
| Life insurance offices(a) | 166 629 | 174 992 | 186 609 | 191 353 | 195 947 | 197 369 | 205 340 | 203 639 | 203 227 | 209 467 |
| Superannuation funds | 314 829 | 378 173 | 424 230 | 445 002 | 469 643 | 496 733 | 535 865 | 543 623 | 563 879 | 596 518 |
| Public unit trusts | 138 445 | 157 161 | 174 933 | 182 416 | 193 171 | 207 283 | 219 035 | 224 374 | 228 099 | 236 603 |
| Friendly societies | 4 572 | 4 556 | 4 476 | 4 600 | 4 585 | 4 467 | 4 553 | 4 599 | 4 089 | 4 095 |
| Common funds | 8 605 | 9 298 | 9 561 | 9 630 | 10 006 | 10 021 | 10 013 | 10 234 | 10 212 | 10 250 |
| Cash management trusts | 30 031 | 32 452 | 34 160 | 36 544 | 37 844 | 38 091 | 36 862 | 38 181 | 38 018 | 39 000 |
| Total | 663 111 | 756 632 | 833 968 | 869 545 | 911 197 | 953 963 | 1 011 667 | 1 024 649 | 1 047 524 | 1 095 935 |
| Type of asset | | | | | | | | | | |
| Cash and deposits | 45 814 | 52 232 | 57 691 | 63 878 | 61 102 | 64 330 | 65 708 | 73 529 | 73 568 | 76 766 |
| Loans and placements | 16 004 | 15 026 | 15 400 | 17 357 | 18 016 | 19 279 | 21 512 | 23 443 | 24 177 | 25 514 |
| Short term securities | 70 321 | 77 565 | 77 596 | 76 252 | 79 531 | 78 377 | 86 916 | 77 071 | 85 834 | 86 994 |
| Long term securities | 74 402 | 75 557 | 79 307 | 79 792 | 84 094 | 83 482 | 83 058 | 88 214 | 86 048 | 92 409 |
| Equities and units in trusts | 222 703 | 277 379 | 327 360 | 338 497 | 358 791 | 371 562 | 392 193 | 392 911 | 398 383 | 424 059 |
| Land and buildings | 86 007 | 94 827 | 103 855 | 106 044 | 109 035 | 109 515 | 112 909 | 118 117 | 118 725 | 122 872 |
| Assets overseas | 123 585 | 141 665 | 149 661 | 158 803 | 174 029 | 198 190 | 219 511 | 220 219 | 232 438 | 237 901 |
| Other assets | 24 275 | 22 382 | 23 098 | 28 922 | 26 598 | 29 228 | 29 859 | 31 146 | 28 351 | 29 419 |
| Total | 663 111 | 756 632 | 833 968 | 869 545 | 911 197 | 953 963 | 1 011 667 | 1 024 649 | 1 047 524 | 1 095 935 |

(a) Figures include superannuation funds held in the statutory funds of life insurance offices.

LIFE INSURANCE OFFICES (a), Unconsolidated assets, Amounts outstanding at end of period

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|---------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 193 108 | 202 524 | 216 461 | 221 341 | 230 504 | 230 918 | 239 828 | 238 165 | 239 116 | 246 947 |
| Assets in Australia | 170 018 | 185 239 | 199 888 | 206 590 | 215 459 | 216 648 | 224 668 | 223 259 | 224 193 | 233 116 |
| <i>Cash and deposits</i> | <i>7 735</i> | <i>7 239</i> | <i>6 408</i> | <i>6 424</i> | <i>6 518</i> | <i>6 808</i> | <i>6 915</i> | <i>6 982</i> | <i>6 883</i> | <i>6 402</i> |
| Banks | 5 357 | 4 920 | 4 163 | 3 642 | 3 468 | np | np | 4 079 | 4 314 | 3 771 |
| Other deposit taking institutions | 2 378 | 2 319 | 2 245 | 2 782 | 3 050 | np | np | 2 903 | 2 569 | 2 631 |
| <i>Loans and placements</i> | <i>3 633</i> | <i>2 430</i> | <i>2 631</i> | <i>2 786</i> | <i>2 997</i> | <i>3 218</i> | <i>3 224</i> | <i>3 277</i> | <i>3 042</i> | <i>2 978</i> |
| <i>Short term securities</i> | <i>14 428</i> | <i>13 556</i> | <i>12 672</i> | <i>12 491</i> | <i>13 130</i> | <i>11 767</i> | <i>12 975</i> | <i>12 331</i> | <i>11 748</i> | <i>12 179</i> |
| Bills of exchange | 2 639 | 2 766 | 2 155 | 1 686 | 1 842 | 1 627 | 1 615 | 1 913 | 1 626 | 1 571 |
| Bank certificates of deposit | 7 185 | 7 001 | 7 911 | 7 814 | 8 276 | 7 974 | 8 202 | 8 237 | 7 852 | 7 946 |
| Other short term securities | 4 605 | 3 789 | 2 607 | 2 991 | 3 011 | 2 166 | 3 158 | 2 181 | 2 271 | 2 662 |
| <i>Long term securities</i> | <i>28 590</i> | <i>27 244</i> | <i>26 234</i> | <i>26 158</i> | <i>24 298</i> | <i>24 867</i> | <i>23 774</i> | <i>25 120</i> | <i>25 035</i> | <i>24 692</i> |
| Commonwealth government bonds | 5 193 | 5 834 | 5 725 | 5 739 | 5 094 | 5 318 | 4 833 | 4 997 | 5 118 | 4 674 |
| State and local government securities | 5 841 | 6 362 | 4 880 | 4 597 | 4 172 | 4 567 | 4 552 | 4 594 | 4 398 | 4 463 |
| Other long term securities | 17 556 | 15 049 | 15 630 | 15 821 | 15 031 | 14 982 | 14 388 | 15 529 | 15 519 | 15 554 |
| <i>Equities and units in trusts</i> | <i>101 349</i> | <i>122 462</i> | <i>140 565</i> | <i>146 975</i> | <i>156 777</i> | <i>157 585</i> | <i>165 467</i> | <i>163 152</i> | <i>165 819</i> | <i>173 917</i> |
| Trading corporation shares | 21 983 | 20 555 | 22 453 | 23 508 | 24 668 | 16 340 | 16 693 | 17 067 | 15 950 | 16 823 |
| Financial sector shares | 13 984 | 14 160 | 16 166 | 16 360 | 17 318 | 14 824 | 15 332 | 13 983 | 14 124 | 14 303 |
| Units in trusts | 65 383 | 87 747 | 101 946 | 107 107 | 114 792 | 126 421 | 133 442 | 132 102 | 135 746 | 142 791 |
| <i>Other financial assets</i> | <i>5 351</i> | <i>3 521</i> | <i>3 502</i> | <i>3 479</i> | <i>3 280</i> | <i>3 490</i> | <i>3 162</i> | <i>2 717</i> | <i>2 413</i> | <i>3 449</i> |
| <i>Land and buildings</i> | <i>7 952</i> | <i>7 860</i> | np | np | np | np | <i>8 649</i> | <i>9 104</i> | <i>8 720</i> | <i>8 954</i> |
| <i>Other non-financial assets</i> | <i>979</i> | <i>926</i> | np | np | np | np | <i>502</i> | <i>575</i> | <i>532</i> | <i>545</i> |
| Assets overseas | 23 091 | 17 284 | 16 573 | 14 751 | 15 046 | 14 269 | 15 160 | 14 906 | 14 923 | 13 831 |

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Figures include superannuation funds held in the statutory funds of life insurance offices. It also includes shareholders' funds.

SUPERANNUATION FUNDS(a), Unconsolidated assets, Amounts outstanding at end of period

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|---------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 401 982 | 489 779 | 554 736 | 582 006 | 626 841 | 656 082 | 703 549 | 717 911 | 748 885 | 797 578 |
| Assets in Australia | 324 864 | 392 459 | 450 146 | 470 098 | 506 533 | 516 214 | 548 477 | 561 485 | 582 106 | 626 614 |
| <i>Cash and deposits</i> | <i>35 662</i> | <i>42 199</i> | <i>49 054</i> | <i>52 157</i> | <i>55 894</i> | <i>55 491</i> | <i>57 670</i> | <i>63 064</i> | <i>65 591</i> | <i>69 755</i> |
| Banks | 28 496 | 33 814 | 40 045 | 44 318 | 43 211 | 46 447 | 48 610 | 53 429 | 54 935 | 59 862 |
| Other deposit taking institutions | 7 166 | 8 385 | 9 009 | 7 839 | 12 682 | 9 044 | 9 061 | 9 634 | 10 656 | 9 893 |
| <i>Loans and placements</i> | <i>5 659</i> | <i>5 884</i> | <i>6 336</i> | <i>6 468</i> | <i>6 670</i> | <i>6 663</i> | <i>7 041</i> | <i>6 982</i> | <i>6 953</i> | <i>7 701</i> |
| <i>Short term securities</i> | <i>23 380</i> | <i>30 524</i> | <i>28 546</i> | <i>29 021</i> | <i>29 290</i> | <i>29 357</i> | <i>34 322</i> | <i>29 351</i> | <i>34 954</i> | <i>35 047</i> |
| Bills of exchange | 11 543 | 15 212 | 14 284 | 14 711 | 14 540 | 13 087 | 16 621 | 12 596 | 13 000 | 12 939 |
| Bank certificates of deposit | 6 169 | 8 455 | 7 130 | 6 780 | 7 225 | 8 554 | 8 463 | 8 001 | 10 710 | 10 612 |
| Other short term securities | 5 668 | 6 857 | 7 132 | 7 531 | 7 525 | 7 716 | 9 238 | 8 753 | 11 244 | 11 496 |
| <i>Long term securities</i> | <i>38 662</i> | <i>42 176</i> | <i>46 735</i> | <i>48 110</i> | <i>52 183</i> | <i>51 295</i> | <i>53 823</i> | <i>54 672</i> | <i>55 047</i> | <i>61 320</i> |
| Commonwealth government bonds | 14 774 | 16 606 | 19 154 | 20 050 | 21 712 | 21 935 | 22 231 | 21 975 | 19 815 | 23 692 |
| State and local government securities | 7 529 | 8 488 | 8 816 | 9 082 | 9 778 | 10 375 | 10 810 | 10 565 | 11 621 | 12 920 |
| Other long term securities | 16 358 | 17 082 | 18 765 | 18 978 | 20 693 | 18 985 | 20 783 | 22 132 | 23 611 | 24 708 |
| <i>Equities and units in trusts</i> | <i>184 275</i> | <i>233 350</i> | <i>278 980</i> | <i>290 395</i> | <i>317 669</i> | <i>331 072</i> | <i>349 996</i> | <i>358 624</i> | <i>372 674</i> | <i>404 878</i> |
| Trading corporation shares | 69 012 | 85 266 | 103 643 | 106 500 | 111 970 | 115 386 | 119 654 | 123 277 | 125 127 | 139 127 |
| Financial sector shares | 33 946 | 43 469 | 52 770 | 54 945 | 61 558 | 66 958 | 72 472 | 71 872 | 73 916 | 75 748 |
| Units in trusts | 81 317 | 104 615 | 122 568 | 128 950 | 144 141 | 148 728 | 157 870 | 163 475 | 173 632 | 190 003 |
| <i>Other financial assets</i> | <i>11 896</i> | <i>10 970</i> | <i>8 147</i> | <i>10 194</i> | <i>9 164</i> | <i>9 577</i> | <i>10 593</i> | <i>13 521</i> | <i>11 655</i> | <i>11 339</i> |
| <i>Land and buildings</i> | <i>25 321</i> | <i>27 317</i> | <i>32 313</i> | <i>33 718</i> | <i>35 629</i> | <i>32 721</i> | <i>34 992</i> | <i>35 232</i> | <i>35 233</i> | <i>36 574</i> |
| <i>Other non-financial assets</i> (b) | <i>9</i> | <i>37</i> | <i>35</i> | <i>35</i> | <i>35</i> | <i>39</i> | <i>39</i> | <i>40</i> | <i>—</i> | <i>—</i> |
| Assets overseas | 77 118 | 97 320 | 104 590 | 111 908 | 120 308 | 139 868 | 155 072 | 156 426 | 166 779 | 170 964 |

— nil or rounded to zero (including null cells)

(b) Most components of other non-financial assets are not available.

(a) Excludes superannuation funds that are invested and administered by life insurance offices.

PUBLIC UNIT TRUSTS, Unconsolidated assets, Amounts outstanding at end of period

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|-------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 164 173 | 184 225 | 201 300 | 208 835 | 224 638 | 239 966 | 253 226 | 258 038 | 264 090 | 274 819 |
| Assets in Australia | 141 043 | 157 414 | 173 124 | 177 058 | 186 382 | 196 346 | 204 369 | 209 576 | 213 772 | 222 166 |
| <i>Cash and deposits</i> | <i>7 777</i> | <i>7 767</i> | <i>9 946</i> | <i>10 019</i> | <i>9 824</i> | <i>9 767</i> | <i>9 667</i> | <i>10 118</i> | <i>10 040</i> | <i>8 820</i> |
| Banks | 2 926 | 3 061 | 4 632 | 4 816 | 4 876 | 4 896 | 4 768 | 5 666 | 5 559 | 4 528 |
| Other deposit taking institutions | 4 851 | 4 706 | 5 314 | 5 203 | 4 948 | 4 871 | 4 899 | 4 452 | 4 481 | 4 292 |
| <i>Loans and placements</i> | <i>3 733</i> | <i>3 540</i> | <i>3 791</i> | <i>3 838</i> | <i>3 876</i> | <i>4 793</i> | <i>6 672</i> | <i>8 532</i> | <i>9 459</i> | <i>9 974</i> |
| <i>Short term securities</i> | <i>3 995</i> | <i>3 689</i> | <i>4 085</i> | <i>3 979</i> | <i>5 043</i> | <i>5 891</i> | <i>6 152</i> | <i>5 508</i> | <i>6 110</i> | <i>6 500</i> |
| Bills of exchange | 3 536 | 3 186 | 3 471 | 3 430 | 4 327 | 4 870 | 4 209 | 3 741 | 4 103 | 4 434 |
| Bank certificates of deposit(a) | — | — | — | — | — | — | — | — | — | — |
| Other short term securities | 460 | 503 | 615 | 550 | 716 | 1 022 | 1 944 | 1 767 | 2 007 | 2 067 |
| <i>Long term securities</i> | <i>2 301</i> | <i>1 304</i> | <i>1 363</i> | <i>1 203</i> | <i>1 263</i> | <i>1 197</i> | <i>1 194</i> | <i>1 619</i> | <i>1 201</i> | <i>1 256</i> |
| <i>Equities and units in trusts</i> | <i>63 120</i> | <i>73 055</i> | <i>77 376</i> | <i>77 421</i> | <i>85 358</i> | <i>88 570</i> | <i>93 670</i> | <i>93 663</i> | <i>96 170</i> | <i>101 792</i> |
| Equities | 30 217 | 37 100 | 39 796 | 40 250 | 42 491 | 43 783 | 40 763 | 40 539 | 41 921 | 43 678 |
| Units in trusts | 32 903 | 35 955 | 37 580 | 37 171 | 42 867 | 44 787 | 52 907 | 53 124 | 54 249 | 58 114 |
| <i>Other financial assets</i> | <i>2 886</i> | <i>3 447</i> | <i>5 247</i> | <i>5 749</i> | <i>4 481</i> | <i>6 309</i> | <i>5 530</i> | <i>5 336</i> | <i>4 490</i> | <i>3 792</i> |
| <i>Land and buildings</i> | <i>52 439</i> | <i>59 383</i> | <i>64 209</i> | <i>64 742</i> | <i>65 338</i> | <i>68 236</i> | <i>69 045</i> | <i>73 544</i> | <i>74 533</i> | <i>77 103</i> |
| <i>Other non-financial assets</i> | <i>4 792</i> | <i>5 229</i> | <i>7 107</i> | <i>10 107</i> | <i>11 199</i> | <i>11 583</i> | <i>12 440</i> | <i>11 256</i> | <i>11 769</i> | <i>12 929</i> |
| Assets overseas | 23 130 | 26 811 | 28 176 | 31 777 | 38 256 | 43 620 | 48 857 | 48 462 | 50 318 | 52 653 |

— nil or rounded to zero (including null cells)

(a) Bank certificates of deposit are included with 'Cash and deposits' at banks.

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|---------------------------------------|--------------|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 6 116 | 6 236 | 6 385 | 6 524 | 6 602 | 6 512 | 6 710 | 6 735 | 6 777 | 6 907 |
| Assets in Australia | 5 979 | 6 098 | 6 219 | 6 352 | 6 425 | 6 325 | 6 542 | 6 569 | 6 598 | 6 718 |
| <i>Cash and deposits</i> | 434 | 434 | 340 | 694 | 672 | 671 | 724 | 1 173 | 683 | 674 |
| Banks | 197 | 226 | 114 | 151 | 122 | 135 | 159 | 613 | 124 | 133 |
| Other deposit taking institutions | 237 | 208 | 226 | 543 | 550 | 536 | 565 | 560 | 559 | 541 |
| <i>Loans and placements</i> | 452 | 475 | 447 | 455 | 462 | 473 | 497 | 530 | 535 | 532 |
| <i>Short term securities</i> | 1 287 | 1 384 | 1 357 | 1 305 | 1 266 | 1 107 | 1 159 | 785 | 819 | 767 |
| Bills of exchange | 272 | 107 | 60 | 153 | 188 | 150 | 214 | 105 | 117 | 126 |
| Bank certificates of deposit | 875 | 1 089 | 1 186 | 1 030 | 951 | 829 | 841 | 626 | 640 | 568 |
| Other short term securities | 140 | 188 | 111 | 122 | 127 | 128 | 104 | 54 | 62 | 73 |
| <i>Long term securities</i> | 1 348 | 1 251 | 974 | 754 | 1 079 | 942 | 824 | 737 | 733 | 791 |
| Commonwealth government bonds | 124 | 87 | 65 | 81 | 98 | 105 | 95 | 104 | 94 | 143 |
| State and local government securities | 422 | 371 | 256 | 166 | 314 | 283 | 207 | 145 | 134 | 155 |
| Other long term securities | 802 | 793 | 653 | 507 | 667 | 554 | 522 | 488 | 505 | 493 |
| <i>Equities and units in trusts</i> | 1 777 | 1 861 | 2 350 | 2 341 | 2 211 | 2 418 | 2 525 | 2 473 | 3 014 | 3 119 |
| Trading corporation shares | 229 | 176 | 435 | 412 | 189 | 371 | np | np | np | np |
| Financial sector shares | 4 | 5 | 7 | 7 | 10 | 10 | np | np | np | np |
| Units in trusts | 1 544 | 1 680 | 1 908 | 1 922 | 2 012 | 2 037 | 2 120 | 2 099 | 2 668 | 2 785 |
| <i>Other financial assets</i> | 325 | 257 | 307 | 330 | 252 | 340 | 449 | 424 | 376 | 422 |
| <i>Land and buildings</i> | 252 | 265 | 301 | 305 | 317 | 220 | 223 | 237 | 239 | 241 |
| <i>Other non-financial assets</i> | 104 | 171 | 143 | 168 | 166 | 154 | 141 | 210 | 199 | 172 |
| Assets overseas | 137 | 138 | 166 | 172 | 177 | 187 | 168 | 166 | 179 | 189 |

np not available for publication but included in totals where applicable, unless otherwise indicated

COMMON FUNDS, Unconsolidated assets, Amounts outstanding at end of period

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|---------------------------------------|--------------|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 8 929 | 9 687 | 9 896 | 9 954 | 10 360 | 10 391 | 10 410 | 10 687 | 10 711 | 10 934 |
| Assets in Australia | 8 820 | 9 576 | 9 740 | 9 759 | 10 117 | 10 145 | 10 156 | 10 428 | 10 472 | 10 670 |
| <i>Cash and deposits</i> | <i>729</i> | <i>1 300</i> | <i>976</i> | <i>1 225</i> | <i>1 963</i> | <i>2 289</i> | <i>1 926</i> | <i>2 155</i> | <i>1 794</i> | <i>2 321</i> |
| Banks | 538 | 912 | 825 | 1 076 | 1 803 | 2 113 | 1 750 | 1 981 | 1 581 | 2 098 |
| Other deposit taking institutions | 191 | 388 | 151 | 149 | 160 | 176 | 176 | 174 | 213 | 223 |
| <i>Loans and placements</i> | <i>2 187</i> | <i>2 387</i> | <i>2 116</i> | <i>2 150</i> | <i>2 233</i> | <i>2 324</i> | <i>2 335</i> | <i>2 393</i> | <i>2 309</i> | <i>2 424</i> |
| <i>Short term securities</i> | <i>3 995</i> | <i>3 960</i> | <i>4 597</i> | <i>4 336</i> | <i>3 847</i> | <i>3 474</i> | <i>3 742</i> | <i>3 656</i> | <i>4 097</i> | <i>3 508</i> |
| Bills of exchange | 1 276 | 1 222 | 1 443 | 1 063 | 1 266 | 1 102 | 1 266 | 1 008 | 1 524 | 877 |
| Bank certificates of deposit | 2 666 | 2 738 | 3 043 | 3 176 | 2 489 | 2 287 | 2 395 | 2 563 | 2 483 | 2 544 |
| Other short term securities | 53 | 18 | 111 | 97 | 92 | 85 | 81 | 85 | 90 | 87 |
| <i>Long term securities</i> | <i>1 057</i> | <i>1 113</i> | <i>1 089</i> | <i>1 071</i> | <i>1 021</i> | <i>1 017</i> | <i>1 018</i> | <i>1 035</i> | <i>987</i> | <i>978</i> |
| Commonwealth government bonds | 93 | 111 | 144 | 137 | 118 | 119 | 118 | 107 | 66 | 90 |
| State and local government securities | 324 | 326 | 313 | 318 | 281 | 280 | 264 | 266 | 267 | 270 |
| Other long term securities | 640 | 676 | 632 | 616 | 622 | 618 | 636 | 662 | 654 | 618 |
| <i>Equities and units in trusts</i> | <i>667</i> | <i>659</i> | <i>754</i> | <i>758</i> | <i>821</i> | <i>811</i> | <i>896</i> | <i>950</i> | <i>1 050</i> | <i>1 198</i> |
| Trading corporation shares | 43 | 171 | 184 | 181 | 196 | 169 | 215 | 206 | 236 | 270 |
| Financial sector shares | 348 | 196 | 273 | 290 | 311 | 316 | 328 | 334 | 368 | 300 |
| Units in trusts | 276 | 292 | 297 | 287 | 314 | 326 | 353 | 410 | 446 | 628 |
| <i>Other financial assets</i> | <i>142</i> | <i>154</i> | <i>199</i> | <i>215</i> | <i>230</i> | <i>229</i> | <i>236</i> | <i>235</i> | <i>229</i> | <i>240</i> |
| <i>Land and buildings</i> | <i>43</i> | <i>1</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> |
| <i>Other non-financial assets</i> | <i>na</i> | <i>2</i> | <i>9</i> | <i>4</i> | <i>2</i> | <i>1</i> | <i>3</i> | <i>4</i> | <i>6</i> | <i>1</i> |
| Assets overseas | 109 | 111 | 156 | 195 | 243 | 246 | 254 | 259 | 239 | 264 |

— nil or rounded to zero (including null cells)

na not available

7

CASH MANAGEMENT TRUSTS, Unconsolidated assets, Amounts outstanding at end of period

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|---------------------------------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 30 031 | 32 452 | 34 160 | 36 544 | 37 844 | 38 091 | 36 862 | 38 181 | 38 018 | 39 000 |
| Assets in Australia | 30 031 | 32 452 | 34 160 | 36 544 | 37 844 | 38 091 | 36 862 | 38 181 | 38 018 | 39 000 |
| <i>Cash and deposits</i> | 3 880 | 5 049 | 4 475 | 6 883 | 4 492 | 5 015 | 3 783 | 5 580 | 4 732 | 4 420 |
| Banks | 3 751 | 4 635 | 3 990 | 6 703 | 4 326 | 4 851 | 3 621 | 5 324 | 4 562 | 4 270 |
| Other deposit taking institutions | 129 | 414 | 485 | 180 | 166 | 164 | 161 | 256 | 170 | 150 |
| <i>Loans and placements</i> | 393 | 378 | 327 | 1 940 | 2 054 | 2 013 | 1 977 | 1 962 | 1 955 | 1 987 |
| <i>Short term securities</i> | 23 236 | 24 451 | 26 339 | 25 120 | 26 955 | 26 782 | 28 566 | 25 441 | 28 105 | 28 994 |
| Bills of exchange | 4 294 | 3 635 | 6 842 | 7 213 | 9 545 | 8 321 | 8 640 | 9 340 | 9 891 | 8 549 |
| Bank certificates of deposit | 14 498 | 15 675 | 14 279 | 11 999 | 11 192 | 12 973 | 13 956 | 10 517 | 13 322 | 15 104 |
| Other short term securities | 4 444 | 5 142 | 5 218 | 5 908 | 6 218 | 5 488 | 5 971 | 5 584 | 4 893 | 5 341 |
| <i>Long term securities</i> | 2 444 | 2 468 | 2 912 | 2 496 | 4 250 | 4 164 | 2 425 | 5 031 | 3 045 | 3 372 |
| Commonwealth government bonds | — | — | — | — | — | — | — | — | — | — |
| State and local government securities | — | — | — | — | — | — | — | — | — | — |
| Other long term securities | 2 444 | 2 468 | 2 912 | 2 496 | 4 250 | 4 164 | 2 425 | 5 031 | 3 045 | 3 372 |
| <i>Other financial assets</i> | 77 | 106 | 107 | 105 | 93 | 117 | 110 | 167 | 181 | 227 |
| Assets overseas | — | — | — | — | — | — | — | — | — | — |

— nil or rounded to zero (including null cells)

INVESTMENT MANAGERS, SOURCE OF FUNDS, Amounts outstanding at end of period

| | 2002-03 | 2003-04 | Mar Qtr 2005 | Jun Qtr 2005 | Sep Qtr 2005 | Dec Qtr 2005 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 |
|--------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|
| <i>Source of funds</i> | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL SOURCE OF FUNDS | 662 828 | 755 352 | 830 718 | 851 517 | 901 967 | 921 739 | 969 023 | 971 588 | 1 001 753 | 1 052 035 |
| Funds from Australian sources | 645 259 | 728 737 | 800 743 | 820 584 | 868 841 | 883 662 | 928 174 | 931 218 | 959 321 | 1 007 087 |
| <i>Managed funds</i> | <i>477 948</i> | <i>529 828</i> | <i>590 377</i> | <i>596 603</i> | <i>637 002</i> | <i>653 142</i> | <i>686 617</i> | <i>688 727</i> | <i>712 586</i> | <i>750 417</i> |
| Life insurance offices | 134 744 | 125 698 | 141 999 | 138 126 | 139 240 | 136 785 | 141 417 | 140 075 | 140 313 | 145 108 |
| Superannuation funds | 218 044 | 270 009 | 309 065 | 319 506 | 351 749 | 367 603 | 390 282 | 391 101 | 412 020 | 438 991 |
| Public unit trusts | 86 855 | 94 595 | 100 819 | 98 923 | 104 559 | 107 163 | 112 984 | 113 927 | 116 993 | 122 475 |
| Friendly societies | 2 557 | 2 408 | 2 378 | 2 329 | 2 379 | 2 383 | 2 422 | 2 378 | 2 090 | 2 065 |
| Common funds | 8 216 | 9 202 | 9 226 | 9 235 | 9 348 | 8 727 | 9 360 | 9 357 | 8 864 | 8 868 |
| Cash management trusts | 27 532 | 27 916 | 26 890 | 28 484 | 29 727 | 30 481 | 30 152 | 31 889 | 32 306 | 32 910 |
| <i>Total other sources</i> | <i>167 311</i> | <i>198 909</i> | <i>210 366</i> | <i>223 981</i> | <i>231 839</i> | <i>230 520</i> | <i>241 557</i> | <i>242 491</i> | <i>246 735</i> | <i>256 670</i> |
| Government | 14 059 | 14 262 | 16 481 | 16 083 | 17 270 | 20 783 | 23 129 | 24 608 | 22 839 | 22 889 |
| Charities | 1 341 | 1 406 | 1 060 | 1 114 | 1 478 | 1 453 | 1 540 | 1 348 | 1 355 | 1 341 |
| Other trusts | 73 002 | 92 958 | 105 151 | 112 724 | 123 374 | 121 881 | 127 974 | 130 508 | 134 166 | 141 376 |
| General insurance | 21 661 | 23 917 | 26 489 | 26 589 | 27 099 | 28 047 | 29 110 | 28 452 | 28 690 | 30 132 |
| Other investment managers | 39 932 | 42 465 | 36 912 | 39 927 | 33 540 | 25 690 | 27 653 | 25 281 | 28 060 | 27 199 |
| Other sources | 17 316 | 23 901 | 24 273 | 27 544 | 29 078 | 32 666 | 32 151 | 32 294 | 31 625 | 33 733 |
| Funds from overseas sources | 17 569 | 26 615 | 29 975 | 30 933 | 33 126 | 38 077 | 40 849 | 40 370 | 42 432 | 44 948 |

EXPLANATORY NOTES

INTRODUCTION

1 The statistics presented in this publication have been compiled from the ABS's Survey of Financial Information, APRA's Survey of Superannuation Funds, and the ATO's Self Managed Superannuation Fund Regulatory Return. Some brief notes on the concepts, sources and methods employed follow. A full description and glossary are provided on the ABS web site, <<http://www.abs.gov.au>> select Economy under Themes then Finance, then Finance Releases.

MANAGED FUNDS INSTITUTIONS AND INVESTMENT MANAGERS

2 Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring assets and incurring liabilities on their own account. Typically, these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded.

3 The types of managed funds institutions covered by the statistics in this publication are: Life Insurance Offices, Superannuation Funds (which includes Approved Deposit Funds), Public Unit Trusts, Friendly Societies, Common Funds, and Cash Management Trusts.

4 Specialist investment managers do not acquire assets and incur liabilities as their main activity: they are employed on a fee-for-service basis to manage and invest in approved assets on their clients' behalf. They act in the main as the managers of pooled funds, but also manage clients' investments on an individual portfolio basis. Where possible, the assets managed by investment managers are attributed to the source of funds.

ASSETS, VALUATION AND TIME SERIES COMPARISONS

5 The data tabulated in this publication are the stocks of assets held by the various types of institution, classified by type of asset. The classification of assets in this publication follows that contained in the ABS publication *Australian National Accounts, Financial Accounts (cat. no. 5232.0)*. Definitions of the various types of instruments are given in the glossary on the ABS web site.

6 Providers of managed funds statistics are requested to report assets at their market value.

7 Movements between periods in the levels of assets of managed funds institutions reflect two key components: transactions in particular assets; and valuation changes arising from price changes in the assets.

SUPERANNUATION FUNDS

8 From the June 1995 quarter until the December 2004 quarter, the ABS conducted a quarterly survey of superannuation funds. This survey was used by the Australian Prudential Regulation Authority (APRA) to compile "Superannuation Trends" and by the ABS to compile superannuation fund data in *Managed Funds (ABS cat. no. 5655.0)*. From the December 2004 quarter, this data source was replaced by a new quarterly data collection conducted by APRA for superannuation funds with assets greater than \$50m, supplemented by estimates for other APRA regulated funds and estimates of self-managed funds regulated by the Australian Taxation Office.

9 Prior to December 2004, the ABS estimated asset detail for some superannuation funds using quarterly information from funds with total assets over \$60m. From December 2004, the type of assets held by superannuation funds has been refined by the introduction of a range of compilation methods, depending on the size of the superannuation fund. Where possible, quarterly asset details provided by the superannuation fund itself is the basis of the compilation; else its annual asset detail is the basis of the compilation.

EXPLANATORY NOTES *continued*

METHOD OF CONSOLIDATION

10 Estimates of the consolidated assets of managed funds are derived by eliminating any cross-investment that takes place between the various types of funds. For example, investments by superannuation funds in public unit trusts are excluded from the assets of superannuation funds in a consolidated presentation. It is not possible, however, to apportion cross-investment at the level of detail presented in the unconsolidated tables.

RELATED MATERIAL

11 Time series electronic spreadsheets for the tables in this publication are available free on the ABS web site <<http://www.abs.gov.au>> from the Details tab of this Issue. Users may wish to refer to material available on the ABS web site <<http://www.abs.gov.au>> select Economy under Themes then Finance, then Finance Releases.

- the full Explanatory Notes and Glossary of terms for this publication
- *Australian National Accounts: Financial Accounts (cat. no. 5232.0)* quarterly
- Special article Insurance Technical Reserves: Sources and Methods.

12 Users may also wish to refer to the Australian Prudential Regulation Authority (APRA) web site, particularly APRA Super Trends <www.apra.gov.au/statistics>.

APPENDIX RELATED ARTICLES

| <i>Article</i> | <i>Source</i> | <i>Issue</i> |
|--|---------------|--------------|
| Notes on impacts of major revisions | 5232.0 | Jun qtr 2002 |
| Household sector data in the financial accounts | 5232.0 | Mar qtr 2002 |
| Recent trends in construction and first home buyer finance | 5609.0 | March 2002 |
| Insurance technical reserves: Sources and methods | 5232.0 | Mar qtr 2001 |
| Venture Capital Survey | 5655.0 | Dec qtr 2000 |
| Investment managers | 5655.0 | Jun qtr 2000 |
| Listed equity: Sources and methods | 5232.0 | Dec qtr 1999 |
| Investment managers | 5655.0 | Jun qtr 1999 |
| Investment managers | 5655.0 | Jun qtr 1998 |

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